

Top 3 Decades of Donors (Last 5 Years)¹

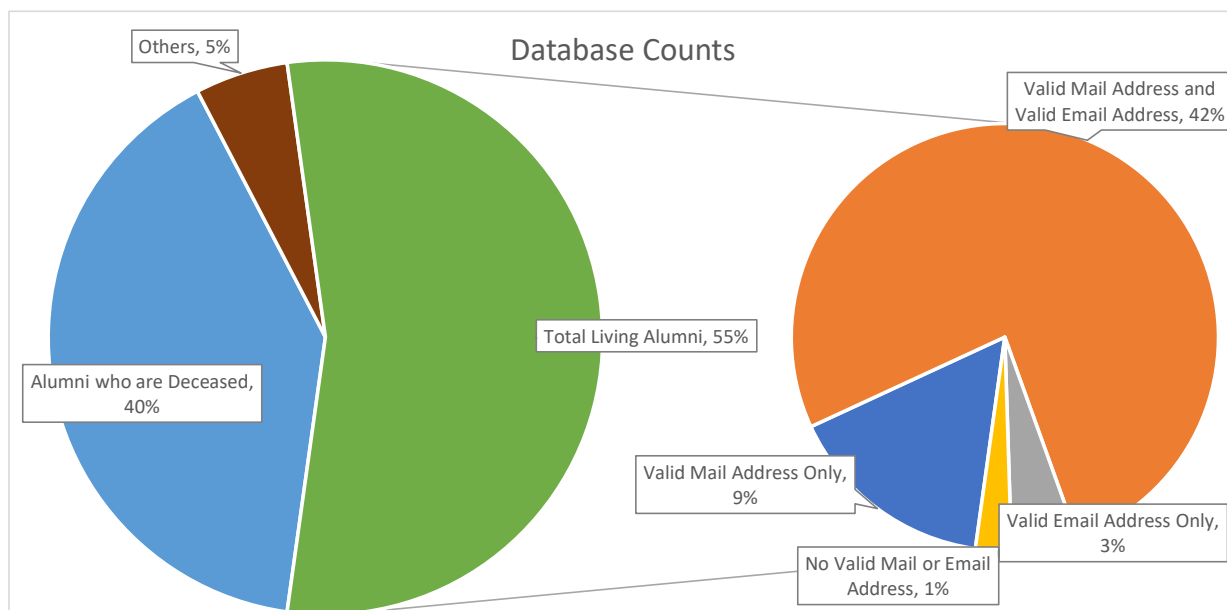
1980-1989	\$35,387.00
1970-1979	\$8,272.00
1990-1999	\$7,330.00

Giving Trends³

Non Donors:	533	72%
Lapsed Donors (All Time):	174	23%
Lapsed Donors (1 Yr):	20	3%
Percent Participation Last FY	57	8%

Database Counts²

Total Records in Database	1,362
Total Living Alumni	741
Valid Mail Address Only	118
Valid Mail Address and Valid Email Address	566
Total Valid Mail Address	684
Valid Email Address Only	37
No Valid Mail or Email Address	20
Alumni who are Deceased	547
Others (Suspended, Expelled, Do Not Solicit)	74



¹ Includes all contributions to the Annual Fund and Capital Campaign. Other contributions are excluded.

² Total Living Alumni are constituents who could be potential donors.

³ Percentages calculated from total living alumni. Lapsed Donors (1 Yr) are donors who gave the previous fiscal year but not the current. Lapsed Donors (All Time) are donors who gave in the past at any time but not in the current fiscal year. Non Donors have never given.